

**ACQUISITION PLAN/SSP
MARINE CORPS COMBT DEVELOPMENT COMMAND
CAPABILITIES DEVELOPMENT DIRECTORATE
TECHNICAL SUPPORT**

This Acquisition Plan (AP) documents the coordinated business decision between the Requirements and Contracting Offices on the best acquisition approach to this procurement. This document satisfies the acquisition strategy requirements in DASN(A&LM) memo of 01 December 2006 titled "Department of the Navy (DoN) Management and Oversight Process for the Acquisition of Services (Revised) (MOPAS 2)" and documents for USMC I&L Contracting Officers and Program/Project Managers the information required by MOPAS 2 to obtain approval for all service actions greater than \$100,000. This AP also satisfies the Acquisition Plan content requirements as identified at Federal Acquisition Regulation (FAR) 7.105 and Defense Federal Acquisition Regulation Supplement (DFARS) 207.105.

REPORTING INFORMATION:

- A. Requiring Activity: Capabilities Development Directorate (CDD)
- B. Requisition Number:
- C. Contracting Office: Regional Contracting Office National Capital Region (RCO-NCR), Marine Corps Base, Quantico, VA 22134
- D. Solicitation Number:
- E. Program Name: Expeditionary Force Development System Technical Support.

1. REQUIREMENTS DEVELOPMENT AND MANAGEMENT:

- a. Requirement, Outcomes, and Measurements.
 - i. The period of performance is one (1) base year and four (4) option years.
 - ii. The NAICS code selected is 541611, Administrative Management and General Management Consulting Services. This NAICS was selected for the administrative, programmatic, analytical and technical expertise required to fulfill the contract.
 - iii. The overall objective of this requirement is to provide technical, programmatic, and acquisition assistance to the Marine Corps Combat Development Command (MCCDC), Capabilities Development Directorate (CDD). The scope includes the support to the Command & Control Integration (C2) Division, Intelligence Integration (INTEL) Division, Logistics Integration (LOG) Division, and the Marine Air Ground Task Force Integration (MAGTF) Division. This acquisition strategy describes the requirements, proposed procurement strategy, and associated rationale for the business attributes of the intended strategy.

- iv. This strategy is predicated upon multiple awards to Schedule contractors possessing the requisite capabilities and competitive pricing required to support the defined Division operational priorities.
- v. The requirements taxonomy depicted in Figure 1 illustrates the mission-oriented performance objectives and attributes included in this effort.

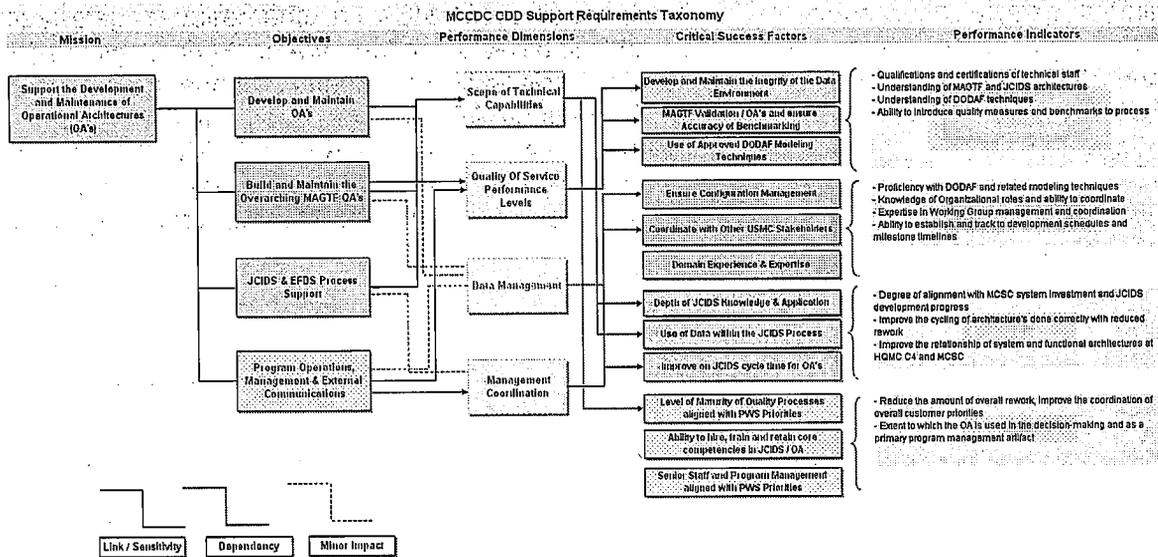


Figure 1. Requirements Taxonomy

- vi. This requirement contains no inherently governmental functions as defined by FAR 7.5. The performance outcomes associated with this effort include technical support for Division level requirements (~25%); program management and acquisition support for Division level requirements (~35%); and Joint Capabilities Integration Development System (JCIDS) support across the entire scope of CDD operations (~40%).
- vii. The services are non-personal in nature as defined by FAR 37.103.
- viii. The government anticipates up to three (3) awards resulting from the RFQ. There are no restrictions on team size so long as the team members utilize the prime contractor's GSA Schedule rates, or provide additional discounts below their own published rates.

b. Requirement History.

- i. The previous requirements were awarded to Kforce, previously a small business, by the Regional Contracting Office- National Capital Region (RCO-NCR) under contracts number M00264-03-F-0355, M00264-04-C-0005 and M00264-09-C-0018 with a base year and four (4) options. All three contracts were Firm-Fixed Price (FFP) with a total value of \$19,262,454.61.

M00264-03-F-0355 and M00264-04-C-0005 requirements were solicited full-and open and only one (1) offer was received on each. M00264-09-C-0018 requirement was issued on a sole source basis to allow sufficient time to prepare the follow-on contract.

c. Market Research Results.

- i. There were two (2) Request for Information (RFIs) issued. One (1) was for Architecture (M00264-09-R-RFI06) and one (1) for the remainder of the CDD Divisions (M00264-10-I-0100). The RFIs were issued on an unrestricted basis seeking all Contractors who could perform these services.
- ii. The combined results of the market research efforts are provided at Figure 2. Seven (7) large businesses were identified by the technical assessment panel as possessing strong qualifications to respond to CDD objectives. Each of those firms holds a current GSA contract under the Mission Oriented Business Integrated Services (MOBIS) Schedule 874, with labor categories and Special Item Numbers (SINs) aligned with the delineated requirements.

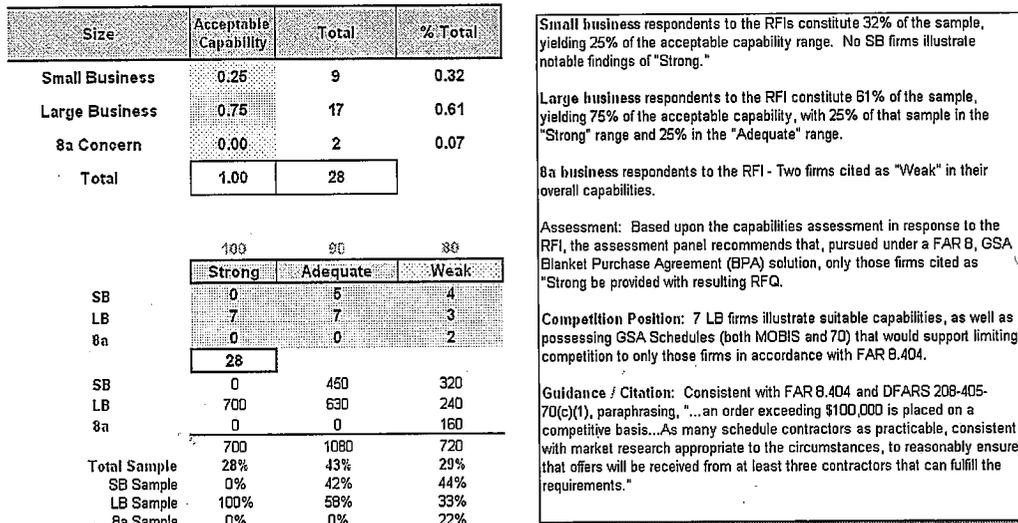


Figure 2. Results of the Market Research

- iii. Given the expressed interest from the respondents, the probability of receiving back a total of seven (7) responses (e.g., 100%) is >50%, and the probability of receiving at least three (3) responses is >90%. Therefore, the RFQ will be issued as full and open competition all GSA schedule holders under Schedule 874.
- iv. SeaPort-e is not considered a viable solution since the nature of the work requires an ID/IQ solution to facilitate the Division requirements. It is anticipated that the encompassed services will be ordered as performance-based task orders on an ad hoc investment basis.

d. Commercial Item Determination.

- i. In accordance with FAR Part 12, and as defined by FAR 2.101, the required services are readily available and are provided to the general public and non-government entities under conventional commercial offerings.

e. Consolidation of Requirements.

- i. In accordance with DFARS 207.170-3, this effort is not a consolidated requirement as the scope of this requirement was not expanded to satisfy two (2) or more requirements for services that were previously performed for this activity by small businesses under two (2) or more separate contracts. This is not a consolidated requirement.

f. Bundling of Requirements.

- i. In accordance with FAR 2.101, bundling consists of consolidating two (2) or more requirements for supplies or services previously provided or performed under separate small contracts into a solicitation for a single contract that is likely to be unsuitable for award to a small business concern. This requirement is not a bundled requirement.

2. ACQUISITION PLANNING:

a. Acquisition Approach and Milestones.

- i. The Government plans to conduct a performance-based acquisition and competitive source selection using the procedures of FAR Subpart 8.4/DFARS Subpart 208.4, Federal Supply Schedules.
- ii. Acquisition events and milestones are depicted in the table below, although it is highly probable that awards will be made on initial offers.

Event / Milestone	Date
Purchase Request (PR) Received	2/22/2010
Request for Information Published in FBO	N/A
AS Approved (after any required Peer Review)	4/8/2010
it is highly probable that awards will be made on initial offers.Solicitation Preparation	4/12/2010
Legal Review	4/19/10
Solicitation Issued – Response	4/12/10
Questions	4/28/10
Answers	5/11/10
Solicitation Closes	5/28/10
Proposal Review	6/1/2010
Initial TEP, Discussion, Final Report	6/8/2010
Request for Final Proposal Revisions Issued	6/8/2010
Discussions Complete	6/9/2010
Final Proposal Revisions Received	6/10/2010
Final TEP Report	6/15/2010
Business Clearance Memorandum (BCM)	6/16 – 6/18/2010
Legal Review	6/23/2010
CHINFO Reporting	N/A
Small Business Challenge/Pre-Award Notice	N/A
Contract Award	6/28/2010

b. Independent Government Cost Estimate.

- i. The independent government cost estimate (IGCE) this effort is \$24,899,900, as depicted at Figure 3:

POP	Labor	Travel / ODCs	Sum
BY	\$ 4,586,947	\$ 80,000	\$ 4,666,947
OY1	\$ 4,747,491	\$ 80,000	\$ 4,827,491
OY2	\$ 4,913,654	\$ 80,000	\$ 4,993,654
OY3	\$ 5,085,633	\$ 80,000	\$ 5,165,633
OY4	\$ 5,263,631	\$ 80,000	\$ 5,343,631
Grand Total	\$ 24,597,356	\$ 400,000	\$ 24,899,900

Figure 3. Independent Government Cost Estimate

c. Funding Considerations.

- i. This performance-based acquisition will be funded with Fiscal Year (FY) 10 annual appropriations, Operations and Maintenance, Marine Corps (O&MMC) funds.
- ii. O&M,MC funds in the amount of \$7,957,768.94 have been identified and are reserved for this requirement.
- iii. O&M, MC funds are appropriate funding requirements that are necessary for the operation and maintenance of the Marine Corps.
- iv. This requirement is best suited to include options in the resulting contract inasmuch as there is a continual need for these types of services for the foreseeable future. In accordance with FAR 32.705-1, FAR Clause 52.232-19 "Availability of Funds for the Next Fiscal Year" will be incorporated into the resulting contract since the contract option period may require funds chargeable to the new FY and the contract action may be initiated before funds are available and established at contract award. The contract period of performance may be extended by exercising options, but not before the determination at FAR 17.207 has been made.

d. Technical, Business, Management, and other Significant Considerations.

- v. There are no Organizational Conflict of Interest (OCI) issues with this requirement.
- vi. Because the work is generally commercial in nature and readily available through conventional GSA Schedule offerings, no draft solicitation, or pre-proposal conference is required.
- vii. The solicitation will include the following clauses and/or provisions: Data Rights and a Non-disclosure Agreement.

- viii. The solicitation will include a DD254 for a "secret" clearance.
- e. Opportunities for Strategic Sourcing:
 - i. Strategic Sourcing is not applicable to this requirement.
- f. Performance-Based Acquisition Implementation.
 - i. In accordance with Management Oversight Process Acquisition Services (MOPAS) and FAR 37.102(a) this requirement is a performance-based acquisition. The source of the requirement, performance-based outcomes to be achieved, and metrics to measure those outcomes have been addressed.
 - ii. This acquisition will use performance-based practices in accordance with FAR Subpart 37.6. The Government intends to prepare a Performance Work Statement (PWS) and a Quality Assurance Surveillance Plan (QASP), with suggested areas for contractor-proposed quality measures, methods, and incentives.
 - iii. A BPA level QASP has been developed for this acquisition. Elements of the QASP will be defined and included in individual task orders.
- g. Socioeconomic Business Considerations.
 - i. This solicitation will be issued on an unrestricted full-and-open basis using the GSA schedules under FAR Subpart 8.4.
- h. Source Selection Considerations.
 - i. Source selection evaluation criteria will be on a 'best value' basis. A Technical Evaluation Panel (TEP) will be convened to evaluate all proposals. The resulting task orders will be issued pursuant to FAR Subpart 8.4/DFARS Subpart 8.4 Federal Supply Schedules.
 - ii. The proposed evaluation criteria factors, subfactors, and relative importance are provided. Basis for award shall be to the offeror whose offer, conforming to the solicitation requirements, is determined to provide the "best value" to the Government. The "best value" determination will be based on the merits of the offer and the offeror's capability. The "best value" may not necessarily be the proposal offering the lowest price, or the proposal receiving the highest technical rating. The perceived benefit of a higher-priced quotation that merits an additional price premium and the rationale for trade-offs must be documented in the file.
 - iii. Evaluation criteria are Technical Understanding and Solution; Past Performance; and Price. Technical Understanding and Solution is more important than Past Performance. When combined all non-price factors are significantly more important than cost or price. Within the factor of Technical and Management factor, the subfactors are of equal importance.

Factor 1 – Technical Understanding and Solution

Subfactor 1: Technical Performance Management

Demonstrates a sound understanding of the technical nature of the work requirements, providing illustrative solutions for both sustaining and critical work tasks. This includes detailed discussion of the roles of the support team, substantiated performance, and appropriate use of staff resources to accomplish the intended work set forth in the PWS.

Subfactor 2: Performance-based Solution Quality

Demonstrates a solution that clearly articulates a technical approach consistent with the identified CDD requirements priorities. This includes demonstrating a comprehensive approach based upon mature quality practices and complementary team-based capabilities to accomplish the Division work priorities.

Factor 2 – Past Performance

This factor will be evaluated using the past performance information provided in the Offeror's proposal, as well as other data gathered as part of the analysis of the offeror's past performance both from the citations submitted in their proposal, as well as from other known sources representing suitable points of reference. The Past Performance Information Retrieval System (PPIRS) will be queried for data on all offerors and selected subcontractors play prominent roles in performance.

Factor 4 – Price

This factor will be evaluated for completeness and reasonableness consistent with the development of the Independent Government Cost Estimate (IGCE). It is evaluated, but not weighted.

i. Required Waivers or Deviations.

i. There are no required waivers or deviations.

j. Full and Open Competition.

i. Not applicable, as this will be a GSA purchase.

k. Lease-Purchase Analysis.

i. Not applicable, as no leases are required.

l. Multi-year Contracts.

i. This requirement will not result in a multi-year contract.

3. SOLICITATION AND CONTRACT AWARD:

a. Business Arrangement.

- i. The anticipated business arrangement is a multiple award BPA under FAR 8.4 and DFARS Subpart 208.4 Federal Supply Schedules.
- ii. The anticipated agreement type is, Firm-Fixed Price. A BPA is appropriate as there is a recurring need for services that the government cannot predetermine with any degree of confidence. Given that GSA rates are determined fair and reasonable for the labor categories and services, this strategy will provide the government maximum leverage to ensure consistent quality and to pursue additional discounts based upon task order competition.

b. Period of Performance.

- i. Performance shall be for one (1) base year plus four (4) option years from date of award.
- ii. Contractor shall be notified within 60-days of the end of the period of performance if an option is to be exercised. Option pricing will be based upon the rates and escalation associated with the Offeror's GSA Schedule pricing. Offerors must possess a valid GSA Schedule with approved pricing for the entire performance period to be eligible for a BPA award under this requirement.
- iii. In accordance with FAR 17.205 documentation authorizing the use of options is required to be included in the contract file. Approval of this Acquisition Strategy will serve as the documentation of approval required, as it would be impractical to compete the option periods which will be included in the overall evaluation of quotations for award in accordance with FAR Subpart 17.2. Clauses 52.217-8 "Option to Extend Services" and 52.217-9 "Option to Extend the Term of the Contract" will be included in the Request for Quotation (RFQ) and resulting task orders. By inclusion of both clauses, the government will have unilateral right to extend the contract for an additional six (6) month beyond the initial 60-month performance period, should the extension be required. The BPA will require a 60-day written notice be sent to the contractor, should the government choose to exercise an option year.

c. Compensation Arrangement.

- i. The pricing arrangement will be Firm Fixed Price for labor, with Other Direct Costs (ODCs) and Travel on a cost reimbursement basis.

d. Contract Administration and Oversight.

- i. The Regional Contracting office-National Capital Region (RCO-NCR) shall retain administration and oversight responsibility of the contract after award. This will allow contract administration functions to be performed and addressed appropriately in a timely manner. The Contracting Officer's Representative (COR) will be responsible for monitoring Contractor performance.

Inspection and Acceptance are part of the assigned COR functions. The COR will ensure that the work performed meets the standards set for acceptability. Only the Contracting Officer is authorized to make material changes to the contract. The COR has been identified, is properly trained, and will be appointed in writing at time of contract award.

- ii. Contract administration shall be retained by the Procuring Contracting Officer (PCO) in accordance with DFARS 242.202(a)(ii).
- iii. All work performed by the contractors within the scope of work specified by the PWS will be managed and/or approved by the Contracting Officer or the COR. The COR will use the contractor-negotiated quality assurance surveillance plan (QASP) to oversee contractors' performance.

4. RISK MANAGEMENT:

a. Technical, Cost, Schedule and Performance Risk.

- i. There are no major risk events, nor consequences associated with this effort. The current contract ends in March, 2010 and there may be requirement to extend services, or to accommodate a short-break in performance. No significant cost, or technical risks are noted in the nature of the anticipated services.

5. CONTRACT TRACKING AND OVERSIGHT:

a. Post-award Contract Administration.

- i. Contractor performance under this program will be assessed annually. The COR will monitor the contractors' performance as necessary to gauge performance, as well as from required cost, schedule, and performance reports as specified in the overall contract or individual task orders. The COR will be responsible assessing and reporting contractor performance in the Performance Informational Retrieval System (PIRS).
- ii. The requiring activity will nominate a COR and provide a COR nomination letter, with a copy of their training certificate, with their requirement package. The Contracting Officer, will provide a briefing to the COR at time of their appointment on the contract and/or their responsibilities. Annual COR audits will be conducted and training provided, if necessary.

6. PERFORMANCE EVALUATION:

a. Contractor Performance Reporting and Metrics.

- i. A comprehensive quality assurance surveillance plan will be attached to the BPA and the metrics flowed down to the individual task orders.

7. PARTICIPANTS IN AP PREPARATION:

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Wanda Wichmann	CL / RCO	wanda.wichmann@usmc.mil	784-2326
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8. CHECKLIST OF DOCUMENTS AND COMPLIANCES:

DOCUMENT	YES	NO	N/A	ATTACH.
INDEPENDENT GOVERNMENT COST ESTIMATE	X			1
J&A/LIMITED SOURCE DETERMINATION		X		
SOURCE SELECTION PLAN (SSP)	X			2
D&F FOR BUNDLING (FAR 7.107)			X	
D&F FOR CONSOLIDATION OF CONTRACT REQUIREMENTS (DFARS 207.170-3 and NMCARS 5207.170-3)			X	
D&F TO USE T&M CONTRACT or TASK ORDER (FAR 16.601(d) and DFARS 216.601(d))			X	
D&F TO USE A CPAF CONTRACT (DPAP MEMO "PROPER USE OF AWARD FEE CONTRACTS AND AWARD FEE PROVISIONS" DATED 24 APR 07)			X	
D&F TO USE LETTER CONTRACT (FAR 16.603-3)			X	
D&F TO EXCLUDE SOURCE (FAR 6.202(b), FAR 1.7 and PGI 206.202(b))			X	
D&F FOR PUBLIC INTEREST CIRCUMSTANCES PERMITTING OTHER THAN FULL & OPEN COMPETITION (FAR 6.302-7(c) and FAR 1.7)			X	
D&F FOR CONTRACTOR ADVISORY AND ASSISTANCE SERVICES (FAR 37.203, FAR 37.204, MAPS 37.204, and CMPG 1.7.7)			X	
D&F TO CONTRACT FOR FUNCTIONS CLOSELY ASSOCIATED WITH INHERENTLY GOVERNMENTAL FUNCTIONS (FAR 7.503(e) and DFARS 207.503)			X	
D&F FOR SINGLE SOURCE ORDERING CONTRACT (DASN(A&LM) MEMO DATED 27 JUN 08)			X	

PROGRAM NAME:

PR#: MXXXXX-XX-XX-XXXXXX

**INDEPENDENT GOVERNMENT COST ESTIMATE (IGCE)
ESTIMATED LABOR HOURS**

CONUS		Est Total Hours/Wk	Est Total Work Wks*	Est Total Hours
Base Year				
Engineer II	40	47	1,880	
Tech I	40	47	1,880	
Tech I - OT	6	47	282	
TOTALS			4,042	
Option X				
Engineer II	40	47	1,880	
Tech I	40	47	1,880	
Tech I - OT	10	47	470	
TOTALS			4,230	
Option X				
Engineer II	40	47	1,880	
Tech I	40	47	1,880	
Tech I - OT	10	47	470	
TOTALS			4,230	

OCONUS		Est Total Hours/Wk	Est Total Work Wks	Est Total Hours
Base Year				
Engineer II	40	47	1,880	
Tech I	40	47	1,880	
Tech I - OT	20	47	940	
TOTALS			4,700	
Option X				
Engineer II	40	47	1,880	
Tech I	40	47	1,880	
Tech I - OT	20	47	940	
TOTALS			4,700	
Option X				
Engineer II	40	47	1,880	
Tech I	40	47	1,880	
Tech I - OT	20	47	940	
TOTALS			4,700	

CONUS/OCONUS TOTAL		Est Total Hours/Wk	Est Total Work Wks	Est Total Hours
				8,742
				8,930
				8,930

*Note: Estimated total work weeks is based on 52 wks/yr less 3 weeks combined sick/annual leave.
Exempt employees may be entitled to more time off.

**INDEPENDENT GOVERNMENT COST ESTIMATE (IGCE)
ESTIMATED LABOR AND DIRECT COST DOLLARS**

CONUS		Est Tot	Est Burdened	Est Total
Base Year	Labor Hrs	Labor Rate	Labor Rate	Cost
Engineer II	1,880	\$ 75	\$ 141,000	
Tech I	1,880	\$ 75	\$ 141,000	
Tech I - OT**	282	\$ 73	\$ 20,621	
Total Labor			\$ 302,621	
Material			\$ 4,500	
Travel			\$ 7,000	
Tot ODC			\$ 11,500	
TOTAL			\$ 314,121	
Option X				
	Est Tot	Est Burdened	Est Total	
	Labor Hrs	Labor Rate	Cost	
Engineer II	1,880	\$ 78	\$ 146,640	
Tech I	1,880	\$ 78	\$ 146,640	
Tech I - OT**	470	\$ 76	\$ 35,744	
Total Labor			\$ 329,024	
Material			\$ 6,000	
Travel			\$ 8,000	
Tot ODC			\$ 14,000	
TOTAL			\$ 343,024	
Option X				
	Est Tot	Est Burdened	Est Total	
	Labor Hrs	Labor Rate	Cost	
Engineer II	1,880	\$ 81	\$ 152,506	
Tech I	1,880	\$ 81	\$ 152,506	
Tech I - OT**	470	\$ 79	\$ 37,173	
Total Labor			\$ 342,184	
Material			\$ 7,500	
Travel			\$ 7,000	
Tot ODC			\$ 14,500	
TOTAL			\$ 356,684	

OCONUS		Est	Burdened	Est Total
Base Year	Labor Hrs	Labor Rate	Labor Rate	Cost
Engineer II	1,880	\$ 110	\$ 206,800	
Tech I	1,880	\$ 110	\$ 206,800	
Tech I - OT**	940	\$ 107	\$ 100,815	
Total Labor			\$ 514,415	
Material			\$ 9,000	
Travel			\$ 22,000	
Tot ODC			\$ 31,000	
TOTAL			\$ 545,415	
Option X				
	Est Tot	Burdened	Est Total	
	Labor Hrs	Labor Rate	Cost	
Engineer II	1,880	\$ 114	\$ 215,072	
Tech I	1,880	\$ 114	\$ 215,072	
Tech I - OT**	940	\$ 112	\$ 104,848	
Total Labor			\$ 534,992	
Material			\$ 11,000	
Travel			\$ 23,000	
Tot ODC			\$ 34,000	
TOTAL			\$ 568,992	
Option X				
	Est Tot	Burdened	Est Total	
	Labor Hrs	Labor Rate	Cost	
Engineer II	1,880	\$ 119	\$ 223,675	
Tech I	1,880	\$ 119	\$ 223,675	
Tech I - OT**	940	\$ 116	\$ 109,042	
Total Labor			\$ 556,391	
Material			\$ 15,000	
Travel			\$ 25,000	
Tot ODC			\$ 40,000	
TOTAL			\$ 596,391	

CONUS/OCONUS		TOTAL
		\$ 817,036
		\$ 864,015
		\$ 898,576

**Note: Tech OT based on 1.5 X unburdened labor cost

Independent Government Cost Estimate

The independent government cost estimate was developed from technical inputs and the associated priorities identified by MCCDC, CDD principals. Analysis of technical requirements and direct comparison of legacy efforts with market conditions has provided the rationale for the business strategy and cost baseline:

- a) Analysis of task performance under the Marine Corps Systems Command (MCSC), CEOSS program; illustrating 2009 MCCDC performance rate averages of ~\$100.78/hr. Work concentration was primarily for Capabilities Based Assessments (CBAs) and conventional JCIDS support, yielding a minimum of ~\$85/hr. and a maximum of ~\$116/hr. from the sample.
- b) Analysis of the results of 2 Requests for Information (RFIs); generating >20 capabilities statements from large and small business service providers. Rates were modeled and aligned with MCCDC CDD work priorities. A discrete sample range was generated, as well as an upper limit, providing the market basket pricing that will be used to benchmark Offerors' rates with a target range of \$110 - \$129/hr. Alignment with, or degree of variance from these benchmarks will provide a foundational basis for establishing most advantageous pricing arrangements to the government.

POP	Labor	Travel/ODCs	Sum
BY	\$ 4,586,947	\$ 80,000	\$ 4,666,947
OY1	\$ 4,747,481	\$ 80,000	\$ 4,827,481
OY2	\$ 4,913,654	\$ 80,000	\$ 4,993,654
OY3	\$ 5,085,633	\$ 80,000	\$ 5,165,633
OY4	\$ 5,269,631	\$ 80,000	\$ 5,349,631
Grand Total	\$ 24,597,356	400,000	\$ 24,997,356

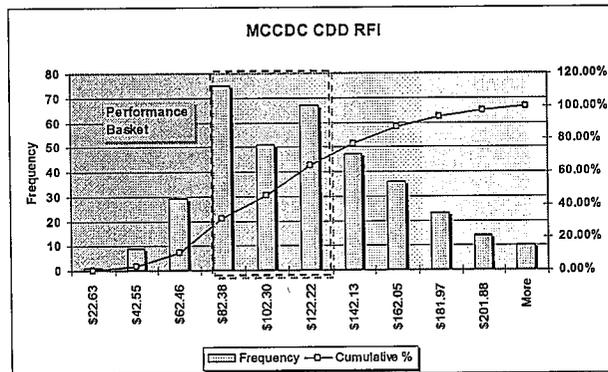
Categories	Sample Development			
	Low	Mid	High	Wtd Avg
Upper Limit	\$ 110.13	\$ 152.68	\$ 200.00	\$ 129.12
Discrete Sample Range	\$ 97.21	\$ 110.29	\$ 174.13	\$ 110.29
Engineers	\$ 80.46	\$ 112.65	\$ 173.78	\$ 119.30
Scientists	\$ 65.47	\$ 104.82	\$ 178.16	\$ 119.68
Program Staff	\$ 75.62	\$ 97.81	\$ 162.06	\$ 111.45
Analysts	\$ 90.54	\$ 128.28	\$ 188.12	\$ 123.81
Researchers	\$ 87.38	\$ 117.64	\$ 162.48	\$ 119.45
Administrators	\$ 75.62	\$ 103.37	\$ 110.54	\$ 99.96
Technicians	\$ 68.81	\$ 98.94	\$ 101.85	\$ 94.97
Clerical / Admin	\$ 57.49	\$ 64.31	\$ 82.79	\$ 78.72
Program Mgt.	\$ 84.46	\$ 125.73	\$ 136.30	\$ 114.19
SME / Consultant	\$ 112.65	\$ 165.02	\$ 188.47	\$ 144.31
IT Staff / Programmers	\$ 87.38	\$ 122.26	\$ 158.79	\$ 119.88

IGCE for Labor and Constant ODCs – Base Year and Four Options

Labor Categories with Sample Range Delineations

Qualification Avg. None / BS <4 BS/MS 4-8 BS/MS Specialization / Exp.

- c) 362 market rates were sampled from the RFI candidate firms; the results were compared with current performance rates and ranges to establish market capacity for the types of technical services anticipated under this BPA. The distribution of rates is provided below:



As a result of the comparative analysis, rate modeling, and prioritization of requirements, the government forecasts an average annual investment of ~\$4.92M in labor over five years. Therefore, the ceiling amount for this BPA is set at \$24.9M, inclusive of all potential costs.

QUALITY ASSURANCE SURVEILLANCE PLAN

1. Objective. This Quality Assurance Surveillance Plan (QASP) serves as the principal basis for assessing overall performance quality associated with the MCCDC CDD support services task. This document will be used by the Government to assess the effectiveness of the Contractor's quality with respect to management and technical services provided. This QASP provides the methodology by which the Contractor's performance will be monitored to determine compliance with established performance objectives and to establish performance benchmarks that ensure a quantifiable basis for measuring effectiveness. The plan is designed so that surveillance is limited to that which is necessary to verify the Contractor is performing management and technical services satisfactorily and relates directly to performance objectives of the performance objectives delineated in the PWS.

2. Government Surveillance. The MCCDC CDD COR will serve as the technical authority for this task, and her/his authority will be limited to administering specific technical aspects of the task order as set forth at Section E, Inspection and Acceptance. The COR will not provide direction that is outside the scope of responsibilities delineated under this task order and will defer any conditional interpretations to the Contracting Officer. The COR will:

- Maintain a detailed knowledge of the technical requirements of the contract;
- Document Contractor performance in accordance with the QASP and the approved Contractor's Quality Plan (QP);
- Identify and immediately forward notifications of deficient, or non-compliant performance to the Contracting Officer;
- Approve priorities of support, resources, and associated schedules.

3. Surveillance Methods. Surveillance of Contractor performance is the method used by the Government to determine whether the contractor is effectively and efficiently complying with all terms and conditions of the task order. In addition to statistical analysis, the functional expertise of the COR plays a critical role in adequately evaluating Contractor performance. The below listed methods of surveillance shall be used in the administration of this QASP and the standards are delineated by WBS element in the Performance Requirements Survey (PRS) table at Enclosure 1:

Demonstration - A qualification method that is carried out by operation and relies on observable functional operation. It does not require the use of instrumentation or special test equipment;

Analysis. A qualification method that is carried out by examining and assessing the application of techniques in order to determine if they are appropriate and sufficient. The quality of performance can be determined from government or contractor task-based or Management Information System (MIS) reports, contractor ISO 9000 techniques and procedures, or from government observation of completed tasks. In some instances, reports may be available in the form of information on a contractor's performance against contract requirements. Reports generally provide information regarding various characteristics of tasks and can, therefore, be used to determine acceptability of a contractor's performance.

Inspections: A qualitative inspections can be accomplished through one of the following techniques:

- Random or Stratified Sampling: With random sampling, services are sampled to determine if the level of performance is acceptable. Random sampling works best when the number of instances of the services being performed is very large and a statistically valid sample can be obtained. Stratified sampling focuses on selected parts of total contractor output for sampling. Computer programs may be available to assist in establishing sampling procedures.

- Periodic Inspection, Judgmental Inspection or Planned Sampling: This method, sometimes called "planned sampling," consists of the evaluation of tasks selected on other than a 100% or random basis.

4. Performance Requirements. The performance requirements set forth in this section correspond to the material content cited in the PWS and the evaluation factors at Section M. Corresponding ratings will be generated for each of the weighted performance areas and aggregated monthly. The COR will track and reconcile performance with the Contractor's Program Mgr., RCO Contracts staff, and Division Task Leads. This information will also be included in CPARs reports and offered in response to past performance assistance requests:

Performance Characteristic / Wt.	RFP Relationship	Evaluation Rating ⁴
Quality of Work Performed: .50	Factor 1 – Technical Understanding and Solution	Excellent / Exceeds: >.95 Acceptable / Meets: .85 - .94 Unacceptable: <.85
Responsiveness / Planning: .20	Factor 2 – Management and Quality Processes	Excellent / Exceeds: >.95 Acceptable / Meets: .85 - .94 Unacceptable: <.85
Staffing: .15	Factor 1 - Technical Understanding and Solution Factor 2 - Management and Quality Processes	Excellent / Exceeds: >.95 Acceptable / Meets: .85 - .94 Unacceptable: <.85
Management & Administration: .15	Factor 1 - Technical Understanding and Solution Factor 2 - Management and Quality Processes	Excellent / Exceeds: >.95 Acceptable / Meets: .85 - .94 Unacceptable: <.85

The criteria that will be used to accomplish the evaluation ratings is derived from the RFP and from the elements of performance determined to be most influential to performance. The Contractor's Quality Plan (QP) should address each of the respective areas. Using the criteria from the Performance Requirements Survey (PRS) task orders can be tailored using all, or some combination of the relevant performance characteristics. This allows for measuring performance at both the individual task order level, as well as aggregating performance in the respective functional areas to assess trends.

PERFORMANCE REQUIREMENTS SURVEY (PRS)

Performance Characteristic	Target Standard	Measurement
Quality of Work Performed: Use of resources to provide acceptable or better results through the following: <ul style="list-style-type: none"> • Technical accuracy, thoroughness of analysis / findings; and • Appropriateness of resources (people, computers, money, time) applied to achieve results. 	< 5% rejection rate of <u>all</u> formal deliverables submitted under the performance provisions of the contract; and <10% rejection rate of draft and first time submissions.	- Reconciled weekly by Division Leads; - Reconciled monthly by COR / CPM and tracked as a 3-mos. moving average. <u>Consequence of Non-compliance</u> - Not exercise Options - Negative CPARs entry - Contractor Consideration

⁴ Numerical values for the adjectival ratings are: >.95 – Excellent – Exceeds standard compliance; .85 - .94 standard compliance – Acceptable; and <.85 – unacceptable.

Performance Characteristic	Target Standard	Measurement
<p>Responsiveness: Effective use of prime and subcontractor resources to meet ongoing (conventional) and discrete work requirements emerging at the MCCDC Division levels, including:</p> <ul style="list-style-type: none"> • Providing effective responses to requirements / reallocations of labor within the WBS; • Effective balancing of resources to accomplish work requirements without sacrificing priorities, or creating unstable performance; and • Using suitable benchmarking to establish staff allocations and work packages within the WBS. 	<p>Response provided to COR within 24-hrs., strategy provided to COR <48-hrs. from notification, including:</p> <ul style="list-style-type: none"> - WBS review; - Approach agreement; - Deliverables; and - Availability of staff. 	<p>- Periodic assessment by the COR, MCCDC Division Task Leads as to the thoroughness of the response;</p> <p>- Reconciled monthly by COR / CPM and tracked as a 3-mos. moving average.</p> <p><u>Consequence of Non-compliance</u></p> <ul style="list-style-type: none"> - Not exercise Options - Negative CPARS entry - Contractor Consideration.
<p>Planning: Includes the effective use of the WBS as a principal management tool, assignment of staff to work priorities and tasks therein delineated, and effectively managed across both contract and Division levels, including:</p> <ul style="list-style-type: none"> • Coordination with COR and MCCDC Division Task Leads; • Thoroughness of resource assessments; • Effectiveness of labor usage; and • Effectiveness of benchmarking. 	<p>WBS stability and forecast use of labor resources to meet quality standards without increasing current performance scope (e.g., change orders <1%); and</p> <p><5% vacancy based upon scheduled departures (e.g., 30-days notice) for backfill of staff</p>	<p>Number of change orders submitted to COR and PCO;</p> <p>Reconciled monthly by COR / Contractor's PM (CPM); tracked as a 3-mos. moving average.</p> <p><u>Consequence of Non-compliance</u></p> <ul style="list-style-type: none"> - Not exercise Options - Negative CPARS entry - Contractor Consideration
<p>Staffing: Includes selection of qualified staff to meet requirements:</p> <ul style="list-style-type: none"> • Adequacy of skills, experience of staff to meet program requirements across MCCDC Divisions; • Use of team members, SubK staff to ensure most qualified capabilities are applied; and • Responsiveness and use of staff within the WBS framework for workload management. 	<p>Staff stability maintained at 90% of target WBS allocation; New hires within 30-days of notification of vacancy; Subcontractor staffing pulls <10-days from notification of vacancy; and <14-days backfill for unscheduled staff departures.</p>	<p>Assessment by the COR, MCCDC Division Task Leads;</p> <p>Reconciled monthly by COR / CPM and tracked as a 3-mos. moving average.</p> <p><u>Consequence of Non-compliance</u> – Extended periods of vacancy for staff, or consequential impacts to performance may warrant financial consideration / Negative CPARS entry / Termination</p>
<p>Management and Administration: Includes the following measures of performance and compliance:</p> <ul style="list-style-type: none"> • Deliverables shall be complete, accurate, and prepared to a professional standard; • Quality of the Contractor's overall technical management strategy; • Ability to identify and preclude problems, or resolve issues; and • Effectiveness of their use corporate quality practices, resolution of invoice anomalies, WBS compliance, and effectiveness of their overall subcontract management. 	<p>Aggregation of subordinated areas assessed using progressively more objective criteria – ratings considered: <u>Excellent</u> – Exceeded performance expectations and abated, or immediately mitigated know problems; <u>Acceptable</u> – Met performance expectations and generally responded to problems in a satisfactory manner; and <u>Unacceptable</u> – Areas of inconsistent performance, prolific problems remain unresolved, and two, or more performance areas are noted as substandard.</p>	<p>Assessment by the COR, MCCDC Division Task Leads. Performance evaluation at TBD milestones;</p> <p>Reconciled monthly by COR / CPM and tracked as a 3-mos. moving average.</p> <p><u>Consequence of Non-compliance</u> – Irresponsible management with consequential impacts to performance may warrant financial consideration / Negative CPARS entry / Termination</p>

Source Selection Plan

A. INSTRUCTIONS TO OFFERORS AND EVALUATION CRITERIA

A-1.1 The Government intends to award multiple Blanket Purchase Agreements (BPAs) and to execute individual, competitively awarded task orders against those BPAs. The term of the award period is for a base year and four option years. Each Offeror shall submit a proposal that clearly and concisely describes their response to the requirements of this solicitation. Use of general or vague statements such as "standard procedures will be used" will not satisfy this requirement.

A-1.2 The purpose of this procurement is to obtain comprehensive technical, analytical and programmatic support for the Marine Corps Combat Development Command, Capabilities Development Directorate (MCCDC, CDD). Task Order (TO) award will be made in accordance with the following information contained in the solicitation instructions and evaluation guidance.

52.215-1 INSTRUCTIONS TO QUOTERS – COMPETITIVE ACQUISITION by reference.
ADDITIONAL INSTRUCTIONS, CONDITIONS, AND NOTICES TO QUOTERS

(a) QUESTIONS: Offerors may submit questions requesting clarification of solicitation requirements on the bid event. All questions must be received by **18 May 2010**. No questions will be responded to after the cut off date. All questions must be submitted to natalie.ramsey@usmc.mil. Please include the solicitation number and my name in the subject line.

Proposals must be submitted electronically no later than **2:00 P.M EST 28 May 2010** via natalie.ramsey@usmc.mil. Offerors must comply with the instructions for proposal format and content. Proposals that do not comply with these instructions may be considered non-responsive and may render the Offeror ineligible for award. For each submission, provide in an email response: One (1) Technical Volume, one (1) Business Volume, your GSA MOBIS 874 Schedule (.pdf), and an MS Excel spreadsheet of your price proposal submission.

Ensure the subject line contains your company name and the solicitation number (e.g., Company X Proposal, M00264-10-R-0032). Address all business correspondence to:

Ms. [REDACTED], Contract Specialist
Regional Contracting Office, NCR
2010 Henderson Rd (Br. A)
Quantico VA 22134-5001

A-1.3 The electronic proposal shall be prepared so that when printed the proposal conforms to the following format requirements:

- 8.5x11 inch paper;
- No foldouts, tables, illustrations, matrixes, and WBS may be depicted in landscape mode so long as they conform to the 8.5x11 paper dimensions;
- Single-spaced typed lines;
- 1 inch margins on all sides;
- 11 point Arial font;

- Headers/Footers – ensure the company name and RFP number are included on each page and any proprietary information is annotated accordingly;
- Graphs and drawings must be clear / legible and may use a smaller font;
- No photographs or hyperlinks to external sites are permitted;
- MS Office / MS Project / Adobe format files are required for electronic content; and
- A copy of your price proposal in MS Excel with no locked cells or hidden formulas.

A-1.4 Each proposal shall contain the following volumes/sections/files:

- Technical Volume (I) – NTE 31-pages, including a Letter of Introduction, Table of Contents, Compliance Matrix, Technical Understanding and Solution, and Past Performance
- Business Volume (II) – No Page Limit, including a Formal Offer Letter, Price Proposal, Supporting Materials, and Subcontracting Summary
- Price Proposal Model (III) - Completed MS Excel workbook of you price volume workups and final price to the government, including discounts and rates for base and option periods. Do not provide this attachment as a .pdf, .doc, or other file format.
- GSA Schedule (IV) - .PDF formatted MOBIS 874 Schedule with rate tables.

Data previously submitted, or presumed to be known, i.e., descriptions of previous projects performed for the government cannot be considered as a part of the proposal unless physically incorporated in the proposal. All information must be presented in sufficient depth for the government to make a comprehensive evaluation of the Offeror's understanding of the PWS and the Offeror's capability for successful performance. Pricing Information shall not appear anywhere in the Technical Volume (I), which shall address only the technical and past performance requirements.

The Letter of Introduction should identify the solicitation number, corporate principal submitting the offer, key points of contact within the company (e.g., contracts, pricing, technical), and a summary of the material content of the submission. **[NTE 1-pg]**

A compliance matrix should be included, along with a Table of Contents (TOC) pertinent to the proposal's material organization. **[Omitted from page count]**

The Technical Understanding and Solution factor is subdivided into two sub-factors of equal importance: Subfactor 1: Technical Performance Management; and Subfactor 2: Performance-based Solution Quality. **[NTE 25-pg]**

The technical approach must demonstrate an understanding of the CDD work requirements covered in the PWS, convey a feasible solution to accomplish those requirements, and explain logical interactions to respond to government taskings throughout the performance period. The Offeror shall demonstrate specific capabilities (corporate/subcontractor/staff) and relevant experience to perform all tasks outlined in the PWS. The response should clearly identify roles and responsibilities of team members and key individuals, as well as effective quality and management controls to ensure technical performance consistency under a performance-based business model. Resumes are not required for proposed staff. For non-managerial, technical staff a matrix, or WBS staff summary is sufficient for performance assessment. Resumes are included in your total page count.

The Past Performance factor requires that Offerors provide three (3) past performance technical services references for only the prime contractor. Emphasis should be placed on CDD-related programs, reflecting relevant experience within the last three (3) years. One (1) of these references must be for a performance-based, FFP effort complementary to the requirements set forth in the PWS. [NTE 5-pg]

Include the following fields:

- Customer;
- Contract/Task Order number;
- Contract type;
- Program name;
- Total contract value;
- Identification of any Key Staff involved who will be assigned to the CDD contract;
- Description of work performed / relevance to this task, provided in 'bullet' format; and
- Names / telephone numbers / e-mail for the PCO and COR.

The government may also use other information such as award fee data and CPARS/PPRIS data available from Government sources to evaluate an Offeror's past performance. The government reserves the right to limit or expand the number of references it decides to contact and to contact references other than those provided by the Offeror. Offerors demonstrating significant, relevant experience with specific requirements set forth in the PWS will be evaluated most favorably. Offerors demonstrating less significant and less relevant experience with the requirements in the PWS will be evaluated less favorably.

A-1.5 The Business Volume (II) must address, at a minimum, all facets of the non-technical aspects of the offer, including pricing, planned subcontracting, indirect rates and burdens, and roles of the Offeror's corporate staff to support execution of the intended solution. A copy of the Offeror's corporate subcontracting plan, or any subordinate subcontracting agreements should be included under separate tabs in this volume. While there are not specific percentages targeted for this effort, the government highly encourages utilization of small business concerns to the maximum extent practicable in the performance of this effort. **[There is no page limit for the Business Volume]**

A-1.6 The price factor shall be addressed only in the Business Volume of the Offeror's submission. Subcontractor rates must map to the prime Offeror's GSA rate structure and embrace any discounts, or pricing schemes proposed. The government will not accept interpretations of Contractor Teaming that do not reflect this pricing approach.

A-1.7 The Offeror must sign the SF1449, acknowledge all amendments, and include a compliance matrix and Table of Contents corresponding to their price submission. At a minimum, the business volume must include the following:

- Offer is valid for XX-days from (Date of Submission);
- No exception to any Terms and Conditions has been taken;
- Acknowledge any Amendments to the RFP;
- Provide your GSA MOBIS 874 Schedule number and ensure valid pricing for the base and option periods;
- Provide a .PDF copy of your GSA MOBIS 874 Schedule as an attachment;

- Complete an MS Excel spreadsheet of your pricing, including both prime and subcontractor/team member rates;
- Annotate both the published rates and the discounted rates;
- Acknowledge that only material handling, or reduced G&A will be allowed on non-schedule ODCs, fee is unallowable and the government will not pay full G&A rates;
- Identify any and all associated discounts you are proposing in clear, concise detail;
- Identify your cognizant DCAA and DCMA Offices and representatives;
- Subcontractors identified and rates/pricing developed pursuant to prime guidance;
- Staff resumes submitted in the Technical Volume based upon contingency hiring authority must include a signed letter of offer/acceptance in the Business Volume; and
- Additional supporting information is provided as required by the complexity of the offer.

B. SOURCE SELECTION METHODOLOGY

B-1.1 The government intends to evaluate proposals and award BPAs based upon initial proposals, therefore, the Offeror's initial proposal shall contain their best terms from a price and technical standpoint. A BPA resulting from this solicitation will be awarded to the Offeror(s) whose offer, conforming to the solicitation requirements, is determined to provide the "best value" to the government. The "best value" may not necessarily be the proposal offering the lowest cost, nor receiving the highest technical rating. When combined, the non-price factors are slightly more important than price. In summary, price/technical capability tradeoffs will be made.

B-1.2 The following factors will be considered in the evaluation:

Technical Understanding and Solution Factor: This factor is divided into the following sub-factors which are equal in importance:

- Sub-Factor 1: Technical Performance Management
- Sub-Factor 2: Performance-Based Solution Quality

The Offeror must provide a demonstrated understanding of the technical and programmatic requirements encompassed by the support effort; ensuring the discussion articulates their ability to provide continuous quality technical support for the cited MCCDC Divisions. The respective subfactors must be discussed so as to illustrate an integrated solution that clearly and coherently describes their approach to supporting the respective mission areas. The Offeror must provide a management strategy suitable to respond to the types of requirements described in the PWS, consistent with their technical approach, quality standards, and staff capabilities. This includes, at a minimum, managing both aggregate contract and Division level work requirements, providing assurance of consistent quality, handling matters of staffing and resource balancing, and ensuring complementary roles between the contractor's managers and government staff.

Past Performance Factor: This factor will be evaluated using the past performance information provided in the Offeror's proposal, as well as other data gathered as part of the analysis of the Offeror's past performance both from the citations submitted in their proposal, as well as from other known sources representing suitable points of reference. The Past Performance Information Retrieval System (PPIRS) will be queried for data on all Offerors and selected subcontractors playing prominent roles in performance. The government will assess each Offeror's past performance and render an unbiased judgment about the quality of that performance. Past performance is a measure of the degree to which an Offeror satisfied its customers in the past and complied with the PWS, contract schedule, and contract terms and conditions. Past performance is also a measure of the risk of performance associated with the Offeror's solution proposed in response to the PWS requirements. The government will assess the Offeror's past performance in the areas of:

- Quality of Products or Services;
- Schedule Compliance with Milestones and Delivery Dates;
- Cost Controls / Contract Management;
- Staff and Personnel Management; and
- Business Relations with Government Principals.

Offerors that have no record of past performance (i.e., new businesses) must submit a signed and dated statement to that effect. If an offer submits a certification statement and the government has no information available regarding the Offeror's past performance, that Offeror will receive a neutral rating A relevancy threshold of \$3,000,000.00 (for both contract amount and invoiced amount to date) and a currency threshold of three (3) years apply.

Price Factor: GSA prices are considered fair and reasonable, therefore the price analysis will be conducted by comparing each Offeror's proposed pricing rates and discounts with the IGCE and with the range of rates received from other Offerors to establish the extent of conformance, or variance. The results will then be aligned with the priority of requirements in the PWS to determine those firms whose rate structure offers the most advantageous pricing to meet the priority of requirements.

B-1.3 The following table illustrates the technical ratings rationale, significant findings, and performance risk criteria that will be applied:

TECHNICAL RATING	RATIONALE	FINDING	RISK
A	Exceptionally thorough and comprehensive understanding of the program goals, resources, schedules, and other aspects essential to performance	Proposal contains major strengths, exceptional features, or innovations that should substantially benefit the program; No weaknesses or deficiencies	Extremely Low
B	Proposed approach indicates a thorough understanding of the program goals and the methods, resources, schedules, and other aspects essential to performance	Proposal has major strengths and/or minor strengths, which indicate the proposed approach will benefit the program; Weaknesses, if any, are minor and are offset by strengths	Very Low
C	Proposed approach indicates an adequate understanding of the program goals and the methods, resources, schedules, and other aspects essential to performance	Proposal has few, if any, exceptional features to benefit the program; Weaknesses are generally offset by strengths	Low

TECHNICAL RATING	RATIONALE	FINDING	RISK
D	Proposed approach indicates a superficial or vague understanding of the program goals and the methods, resources, schedules, and other aspects essential to performance	Proposal has weaknesses that are not offset by strengths	Moderate
F	Proposed approach indicates a lack of understanding of the program goals and the methods, resources, schedules, and other aspects essential to performance.	Proposal has numerous weaknesses and deficiencies	High

B-1.4 Past Performance ratings will be assessed based upon the citations provided by the Offeror relative to the criteria cited in Section M and based upon feedback provided by government principals with cognizance over performance. The following table illustrates the past performance ratings rationale that will be applied:

PAST PERFORMANCE RATING	RATIONALE
A	Offeror's performance of previously awarded relevant contract(s) met contractual requirements and exceeded many to the Government's benefit. The assessed prior performance was accomplished with very few or very minor problems for which corrective actions taken by, or proposed to be taken by, the offeror were, or are expected to be, highly effective. Performance of completed contracts either was consistently of the highest quality or exhibited a trend of becoming so. The Offeror's past performance record leads to an extremely strong expectation of successful performance.
B	Offeror's performance of previously awarded relevant contract(s) met contractual requirements and exceeded some to the Government's benefit. The assessed prior performance was accomplished with some minor problems for which corrective actions taken by, or proposed to be taken by, the Offeror were, or are expected to be, effective. Performance over completed contracts either was consistently of high quality or exhibited a trend of becoming so. The Offeror's past performance record leads to a strong expectation of successful performance.
C	Offeror's performance of previously awarded relevant contract(s) met contractual requirements. The assessed prior performance was accomplished with some problems for which corrective actions taken by, or proposed to be taken by, the contractor were, or are expected to be, for the most part effective. Performance over completed contracts was consistently of adequate or better quality or exhibited a trend of becoming so. The Offeror's past performance record leads to an expectation of successful performance.
D	Offeror's performance of previously awarded relevant contracts did not meet some contractual requirements. The assessed prior performance reflected some serious problems, for which the contractor either failed to, identify or implement corrective actions in a timely manner, or for which the corrective actions implemented or proposed to be implemented were, or are expected to be, only partially effective. Performance over completed contracts was consistently of mediocre quality or exhibited a trend of becoming so. The Offeror's past performance record leads to an expectation that successful performance might be difficult to achieve or that it can occur only with increased levels of Government management and oversight.
F	Offeror's performance of previously awarded relevant contract(s) did not meet most contractual requirements and recovery did not occur with the period of performance. The assessed prior performance reflected serious problem(s) for which the offeror either failed to identify or implement corrective actions or for which corrective actions, implemented, or proposed to be implemented, were, or are expected to be, mostly ineffective. Performance over completed contracts was consistently of poor quality or exhibited a trend of becoming so. The Offeror's past performance record leads to a strong expectation that successful performance will not be achieved or that it can occur only with greatly increased levels of Government management and oversight.
Neutral	Offeror lacks a record of relevant or available past performance history. There is no expectation of either successful, or unsuccessful performance based on the offeror's past performance record.

52.217-5 EVALUATION OF OPTIONS (JUL 1990) (VARIATION)

The government will evaluate offers for award purposes by adding the total price for all CLINs for the Base Year and all Option Years. Evaluation of options will not obligate the government to exercise the option(s).

AS REVIEW AND APPROVAL

AS APPROVAL:

REQUIREMENTS REVIEW

Date _____

MICHAEL VILLALVA
HEAD, MCCDC PERSONNEL & BUDGET

ACQUISITION STRATEGY REVIEW LEVEL

Date _____

SANDRA HUGHES
PCO

DECISION AUTHORITY REVIEW

Date _____

ROBERT MORRIS
DIRECTOR

LEGAL REVIEW

Date _____

LAURIE HURLEY
CL COUNSEL